Visitor economy profile **2023–24**Market: **Japan**

Data for visitors to Australia for less than 12 months



Japan is Australia's seventh largest inbound market, reaching 74 per cent of pre-pandemic levels in FY2023-24. Over half of Japanese visitors are solo travellers.

Visitor numbers



Total visitors 360,100



Change vs last year +108%



Change vs pre-pandemic -26%



Rank **7**th

Visitor group type



Solo traveller 52%
Total INT: 57%



Adult couple 13%
Total INT: 20%



Family 15% Total INT: 12%



Other 20%
Total INT: 11%

Visitor spend



Average visitor spend

\$4,100



Total spend in Australia

\$1.3b



Change in total spend vs last year

+80%



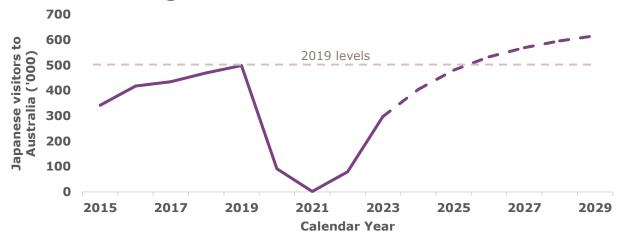
Change in total spend vs pre-pandemic

+9%

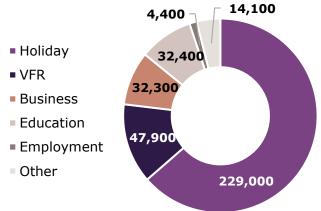
Visitor economy profile **2023–24**Market: **Japan**

Japan is forecast to return to pre-pandemic levels in in 2026. 3 in 4 Japanese visitors come to Australia for a holiday or visiting friends and relatives (VFR).

Forecast visitor growth



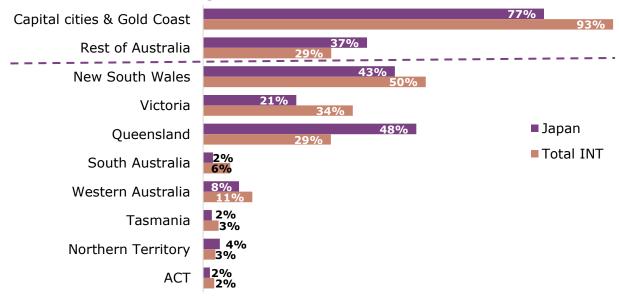
Main reason for visitation



	Japan	Total INT
Holiday	64%	43%
Visiting Friends or Relatives	13%	34%
Business	9%	9%
Education	9%	6%
Employment	1%	4%
Other	4%	4%

^{*}Total INT = The average for total international visitors to Australia

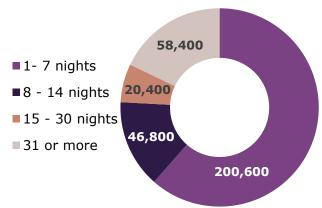
Where visitors stay



Visitor economy profile **2023–24**Market: **Japan**

Japanese visitors spend less nights in Australia compared to the average international visitors. Key demand-driving experiences includes social and outdoor activities, local attractions and going to the beach.

Nights Stayed



	Japan	Total INT
1- 7 nights	61%	34%
8 - 14 nights	14%	23%
15 - 30 nights	6%	17%
31 or more nights	18%	25%

^{*}Total INT = The average for total international visitors to Australia

Visitor experience rating and trip type



Positive trip sentiment (7+ out of 10)95%

Total INT: 96%



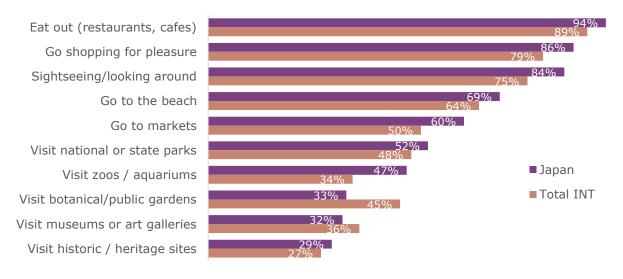
First trip to Australia 55%
Total INT: 36%



Return trip to Australia 45%

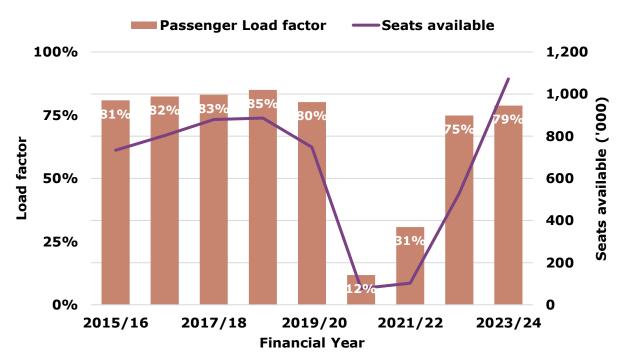
Total INT: 64%

What visitors do



Aviation capacity for Japan overtook pre-pandemic levels in FY2023-24. Over 702,700 Australians visited Japan in FY2023-24.

Aviation capacity



Australian visitors to market



Australian residents returning from market

702,700



Japanese residents coming into Australia

360,100



NET visitor balance

-342,600

Data sources

- Tourism Research Australia, International Visitor Survey (IVS)
- Australian Bureau of Statistics, Overseas Arrivals and Departures
- Tourism Research Australia, forecasts (arrivals to Australia forecasts)
- Bureau of Infrastructure and Transport Research Economics, Aviation Statistics

Data may not sum to 100% for all measures due to rounding and visitors can visit more than one location and/or experienced more than one activity. Updated December 2024.

Prepared by Tourism Research Australia, Australian Trade and Investment Commission (Austrade). Web: www.tra.gov.au. Enquiries welcome at: tourism.research@tra.gov.au.